



# Curriculum Vitae

## *Personal Data*

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Name: Matjaž Ivanuša  
Date of birth: 26.12.1981  
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## *Carreer*

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- 2011-**        **NET projekt d.o.o. (balkan area)**  
*Relationship and Sales Manager for internet portal [www.ugodni-nakupi.si](http://www.ugodni-nakupi.si) for producers and exclusive importers.  
Export/import of goods – central west Africa.*
- 2008 -**        **Area manager for Balkan area of Swiss Management SA , Zurich**  
*Financial consultancy, project management, Venture Capital. Area of expertise: alternative energy and waste management, water cleaning.*
- 2007 - 2011**    **PIRS - Business directory of the Republic of Slovenia**  
*Key Account Manager and Sales Manager for middle and big Slovenian companies*
- 2005 - 2007**    **General Manager in Rogast d.o.o. (Nespresso Professional)**  
*Relationship and sales manager for gastronomy products and financial consultant in the company, in 2006 general sales manager in Slovenia for Nespresso Professional under Rogast d.o.o.*
- 2000 - 2005**    **Financial consultant Ertrag & Sicherheit Vermögensberatung Ges.m.b.H.**  
*Financial consultant for making of funds and insurances (BNP Paribas, Templeton, Pioner funds,...)*

### **Education / professional activities**

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- 2011** Founding association DTRIS (association for technology, development and social ethics), Slovenia
- 2010 - 2010** Helping in project of green energy – pyrolysis factory in Trbovlje, Slovenia
- 2010** Founding association EKO GEA (association for protecting the environment)
- 2008 -** Helping by development of business accounting program PHOENIX, Slovenia & Serbia
- 2006-2007** External financial consultant for KD group – area of personal insurance
- 2005** School of rhetoric, Ljubljana
- 2000-2012** Faculty of Natural Sciences and Engineering - Department of Mining and Geotechnology (Ljubljana, Slovenia)
- 1996-2000** Central technical school for telecommunications (Ljubljana)
- 1988-1996** Primary school (Ljubljana).

### **Other activities**

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- 2010 -** Helping association Zavod LU (<http://loveisuniversal.si/?lang=en>) with voluntarily
- 2008 -** Creating websites and making web researches
- 2008 – 2010** Forex trading on MPT platform with good results. Pass internal education and receive internal diploma for foreign exchange
- 1987 – 1996** Professional tennis player / until injury

### **Language skills**

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Slovenian:	Mother tongue
German:	Good knowledge
English:	Good knowledge
Serbian, Croatian	Fluent
Spanish:	Basic Knowledge

### **Spare time activities**

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Competitive tennis player. cyclist, mountain climber, hiker, volleyball player and chess player.